

# INVESTOR RELATIONS PRESENTATION Q1 2017





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### 01

### INDUSTRY HIGHLIGHTS<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Industry Highlights are based on CRU analysis



### **Industry Highlights - Q1 2017**

### Global Physical Demand Still Strong

- World consumption up by 6% YoY
- Asian demand up by 7% YoY led by Chinese consumption (+8% YoY)
- Demand in North America up by 3% YoY supported by firm growth in the auto production
- Europe consumption rose modestly by 2% attributed to good demand in construction and automotive sectors





### **Industry Highlights - Q1 2017**

### **Production Growth**

- World production up by 9% YoY
- Asia production rose by 15% YoY driven mainly by Chinese output (17% YoY)
- North America and Europe supply dropped by 5% YoY and 1.% YoY respectively
- ✓ World market in surplus with China (+664Kt) and in deficit w/o China
  (-414Kt)

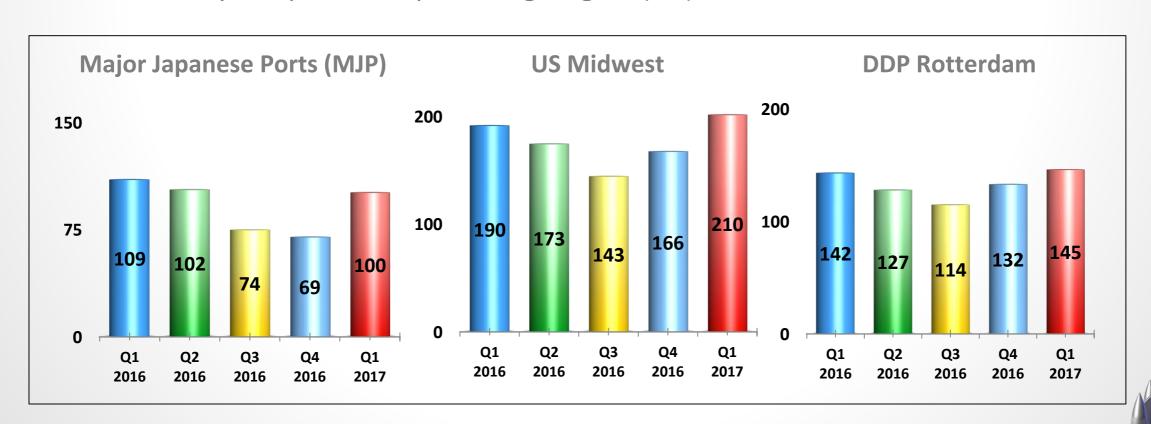




### **Industry Highlights - Q1 2017**

### **LME & Premiums**

- LME inventories at 1.8 million mt in March
- Ø Q1 2017 cash-average was \$1,850/t with LME ranging between \$1,701/t
  on January 4 and \$1,955/t on March 30
- Physical premiums prices edge higher (\$/t):





## 02

### **ALBA HIGHLIGHTS**





### Operational Highlights & Achievements

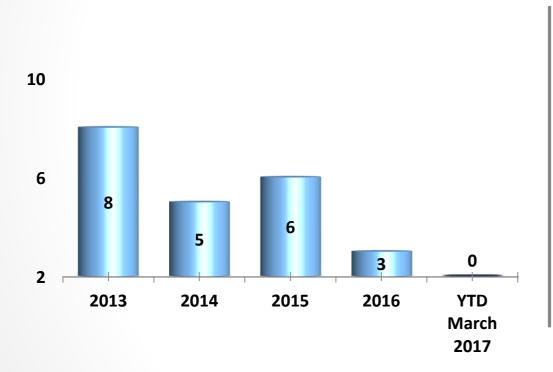
- Continuous improvement in Safety Performance with the launch of 'Safety Tomorrowland' initiatives
- Sales volume up by 4.9% YoY (242,932 mt) and production up by 5.6% YoY (248,776 mt)
- ✓ Value-Added Sales averaged 56% of total shipments (versus 52% in Q1 2016)
- Raw Materials: 2017 supply requirements fully secured
- Line 6 on track
  - Feed Study completed in January 2017
  - 80 Packages have been awarded (out of 150 packages)



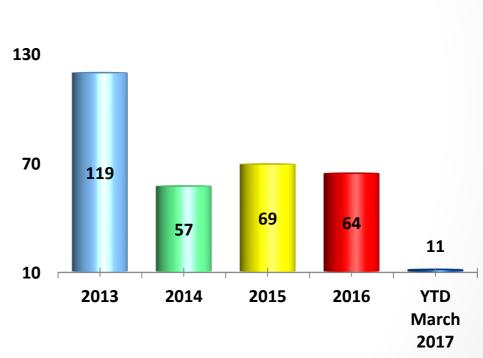


### In Focus - Towards Safety Tomorrowland

### **Lost Time Injury (LTI) Trend**



### **Total Injuries Trend**







### Power Outage Update

- Alba experienced a power outage that resulted in temporary loss of power in all reduction lines for about 3 hours on April 5, 2017.
- Power operations have been fully restored; operations were reinstated safely and without injuries:
  - Reduction Lines 1-4 resumed operations at normal level;
  - Reduction Line 5 is partially running and will be fully operational by early Q3 2017.
- Investigation is underway to determine the root causes of this incident.
- The recovery process has begun and efforts are focused to re-start affected pots safely



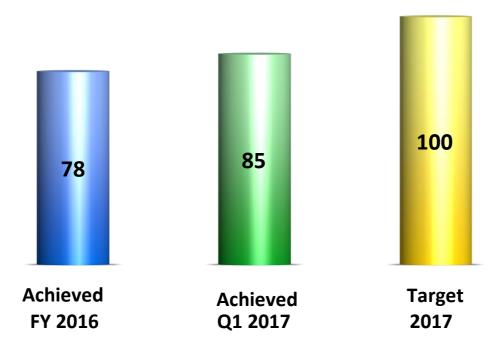
### Financial Key Performance Indicators

- Adjusted EBITDA up due to higher LME prices and favourable management performance
- **Q1:** US\$ 115 million up by 89% YoY
- Adjusted Net Income up driven by higher EBITDA levels
- **Q**1: US\$ 69 million up by 528% YoY
- Free-Cash Flow¹ favourable due to higher LME prices
- Q1: US\$ 11 million up by 57% YoY
- Alba approved a dividend of US\$ 78.7 million on 21<sup>st</sup> March 2017 to be paid from April
   2<sup>nd</sup> 2017



Project Titan II - Improve Cash Cost structure Q1 2017: Project Titan II Achieved Savings of US\$ 85 per tonne

### **Project Titan - US\$ per MT**



<sup>\*</sup>Savings from Project Titan represent the annual \$cost per mt improvement once all projects are fully implemented





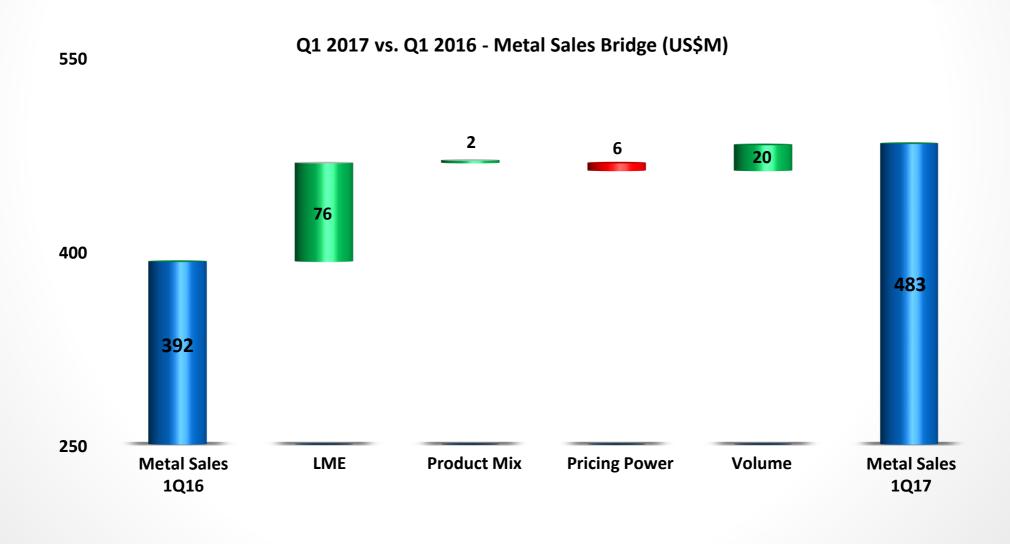
# 03

Q1 2017 Results





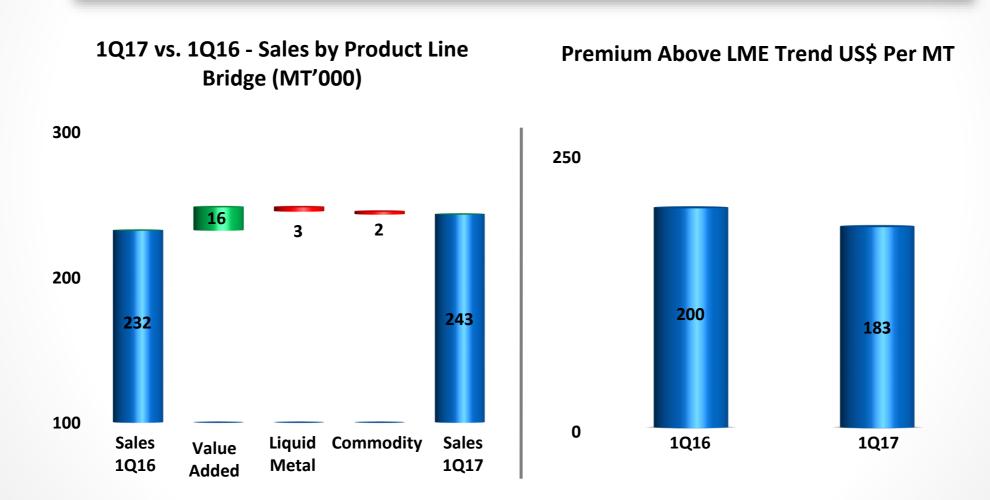
Sales Bridge Analysis Q1 2017 vs. Q1 2016 Favourable Management Performance







Higher Sales Volume Coupled with Favourable Shift in Product Mix

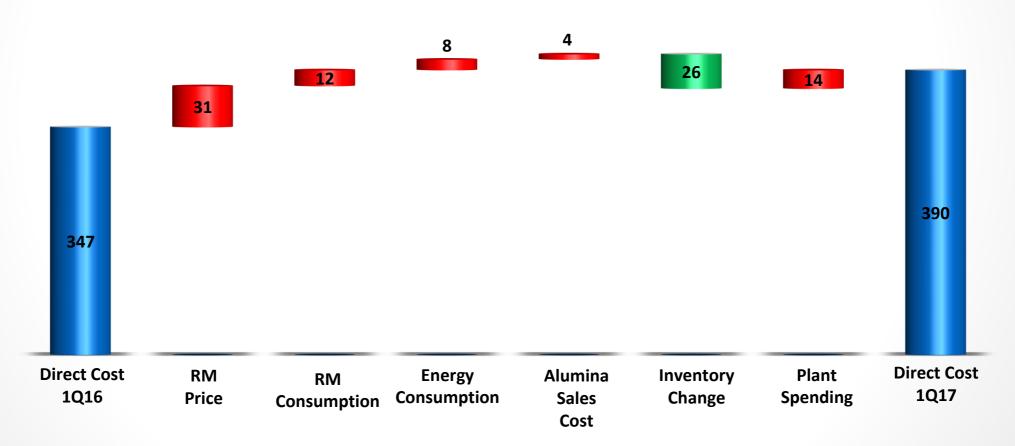






Cost Analysis 1Q17 vs. 1Q16



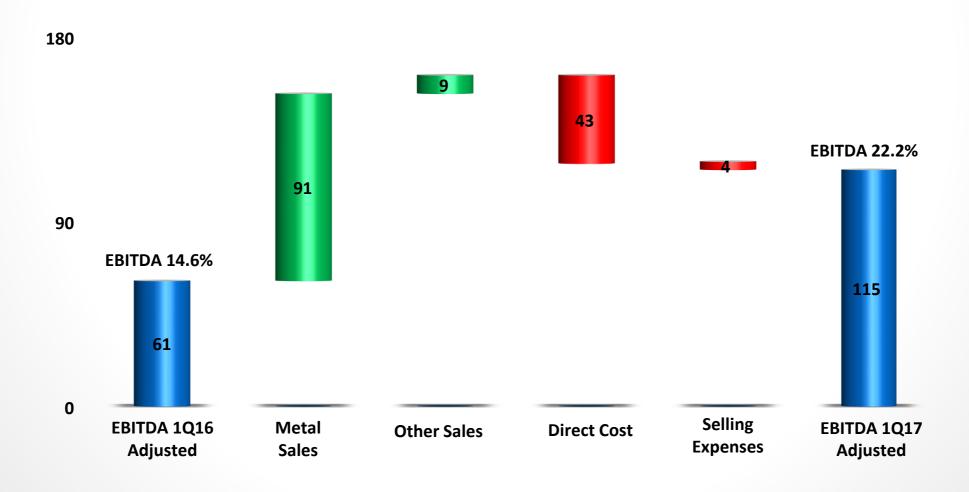






Adjusted EBITDA Bridge Gap Analysis – Q1 2017 vs. Q1 2016 Adjusted EBITDA Margin at 22.2%

#### 1Q17 vs. 1Q16 - EBITDA Bridge (US\$M)

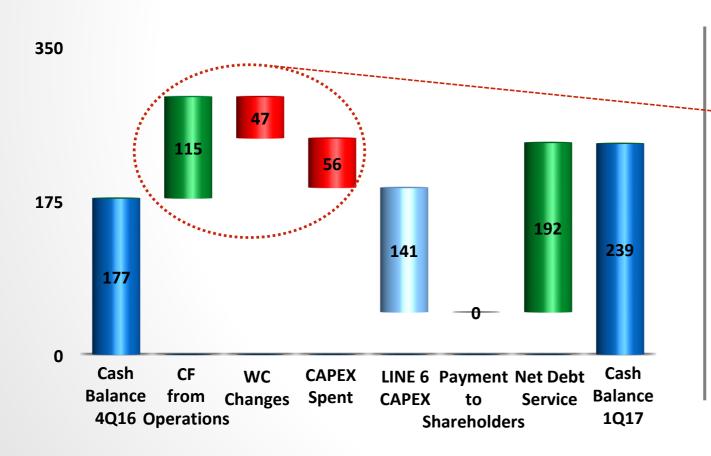






Cash Flow Bridge – 4Q16 to 1Q17 Maintaining Good Cash Position

#### 4Q16 to 1Q17 Cash Flow Bridge (US\$M)



#### Free Cash Flow (US\$M)

15

7.5

0









### Favourable Management Performance

Financial Summary	Q1 2017	Q1 2016
Average Cash LME (US\$/MT)	1,850	1,515
Sales (US\$M)	517	416
EBITDA (US\$M)	115	61
EBITDA%	22.2%	14.6%
Adjusted Net Income/ (Loss) (US\$M)	69	11
Adjusted Net Income %	13.3%	2.7%





### 04

INDUSTRY PERSPECTIVES IN 2017





### **Industry Perspectives in 2017**

### Global Physical Demand to Further Strengthen

- Key factors to be observed:
- LME volatility is set to continue on the back of stronger US dollar.
- ∠ LME inventories to edge lower while Chinese production will continue to accelerate.
- North America consumption is set to grow driven by strong automotive production and construction sector.
- MENA output to rise on the back of infrastructure spending.
- LME price to range between \$1,800/t \$1,900/t.





### **Industry Perspectives in 2017**

#### Raw Materials Price Trends

- After starting 2017 at high levels, Alumina prices are expected to soften to reasonable levels.
- Green Petroleum Coke prices are expected to remain at current levels and likely to increase in the short-run.
- ✓ Liquid Pitch Prices to remain at current levels throughout the 1<sup>st</sup> half of 2017.
- Aluminium Fluoride (ALF3) prices to remain stable with minor fluctuations.





### 05

### 2017 ALBA PRIORITIES





### **2017** Alba Priorities

### Sustainable Improvement & Progressing Line 6 Expansion Project

- Focus on Safety Tomorrowland Initiatives
- Fully Restore Line 5 Production
- Deliver on Project Titan Phase II
- Leverage Strong Demand on Value-Added Sales
- Line 6 on Schedule
  - Award Remaining Packages in 2<sup>nd</sup> Half of 2017







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