



Q1 2011 IR PRESENTATION







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## **INDUSTRY HIGHLIGHTS**





### **INDUSTRY HIGHLIGHTS**

Q1 2011

#### Demand driven by global economic rebound

- Global GDP growth at 3.3% in 2011; Industrial Production bullish in emerging markets with 6% YoY growth
- MENA Healthy demand activity despite political concerns mainly driven by 2 key players (Saudi Arabia & Turkey)
- Western Markets Robust recovery in transport and engineering markets as well as sustained growth in packaging sector
- Asia Impacted by Japanese earthquake while South Korea and India are booming







### INDUSTRY HIGHLIGHTS

Q1 2011

#### **Production Evolution**

- China Capacity restarts & expansion hindered by government regulations & energy constraints
- Rest of the world High prices have led additional restarts of capacity

#### **LME & Premiums**

- Inventories stable at 4.5 million metric tonnes driven by low interest rate and warehousing deals
- LME continues to rise with an average cash price of \$2,500/t in Q1 vs. \$2,163/t in Q1 of 2010
- Ingot premium market remains bullish with Delivered Duty Paid (DDP) Rotterdam at \$200/t in Q1 of 2011 vs. \$169/t in 2010 while Major Japanese Port (MJP) premium remains at near 2010 record level with \$120/t







## **ALBA HIGHLIGHTS**





# Alba Highlights

Q1 2011 - Operational Achievements

### Recent Events in Middle East

- Alba was able to maintain running at full capacity and to increase sales by 8.2% in the first quarter
- Operating costs have been impacted by one time \$3 million in Q1

### STAR Operational Improvement Program

- Additional recurrent savings of \$25 million recorded in Q1 ahead of target. The FY 2011 target is \$70 million
- Sales of Value-Added products reached 65% of total shipments versus 63% average in 2010

### Raw Materials

- 95% of 2011 Alumina needs have been secured through multi source diversification strategy
- Green Petroleum Coke, Liquid Pitch and Aluminium Fluoride have been covered by a diversified supply base

### Future Growth

Kick-off of feasibility studies to determine optimum energy & technology solutions for Line 4, 5 Creep and Line 6 expansion projects







## Alba Highlights

Q1 2011 - Financial Achievements

- Adjusted EBITDA
  - US\$175 million 28% YoY growth
- **Net Income** 
  - US\$88 million 26% YoY growth
- Free-Cash Flow
  - US\$ 87 million 89% YoY growth
- **Dividends** 
  - Shareholders & relevant regulatory authorities approved 2010 dividend of \$200 million. The first installment of \$35 million was paid in 2010 and \$165 million was paid in April 2011







# Q1 2011 RESULTS

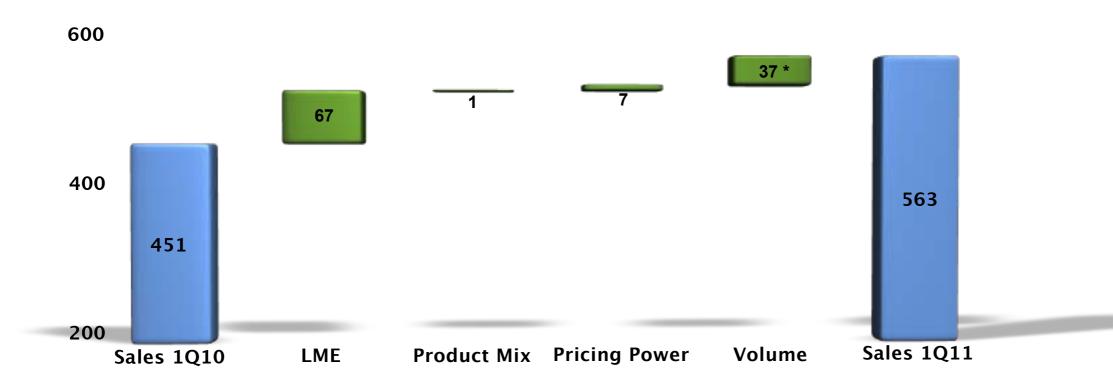




#### A STRONG RECOVERY

Sales Analysis 1Q11 vs. 1Q10 (000's MT) Dramatic shift in LME and higher overall Sales Volume





<sup>\*</sup> Higher throughput resulted in a \$9 million direct benefit to the bottom line

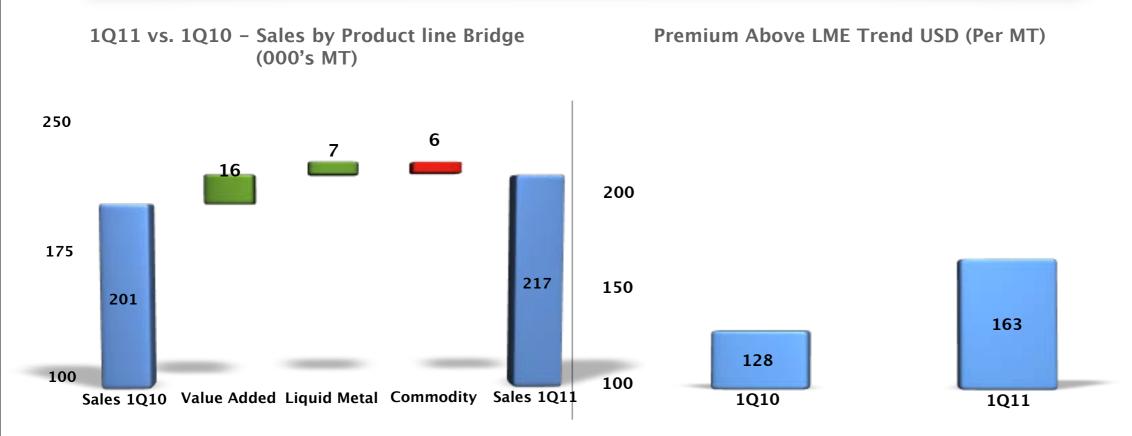
albasmelter.com





#### A STRONG RECOVERY

Continued Shift to Optimum Product Mix Maximize Value Added Sales and Leverage Pricing Power



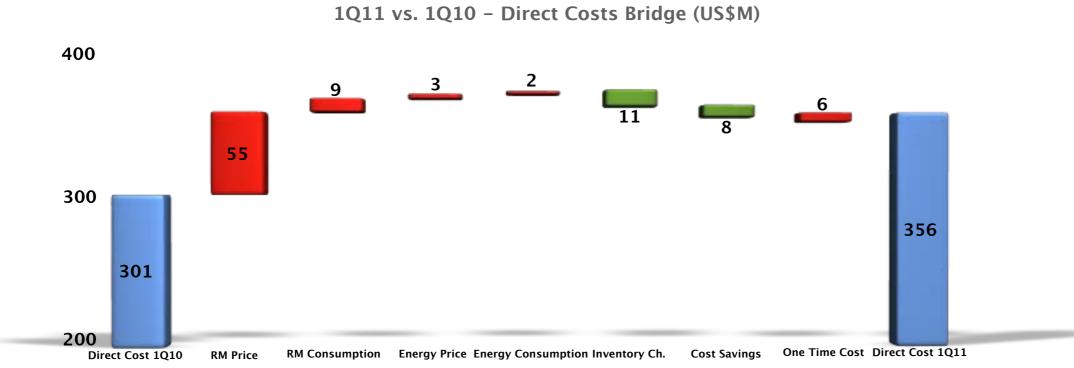






#### A STRONG RECOVERY

Cost Analysis 1Q11 vs. 1Q10: Continuous Improvement Program on track





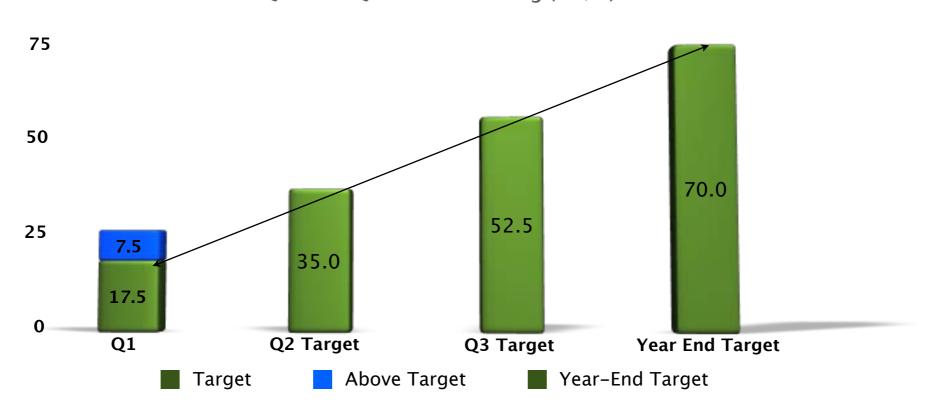




#### A STRONG RECOVERY

STAR Saving -1Q11 vs. Target 2011:







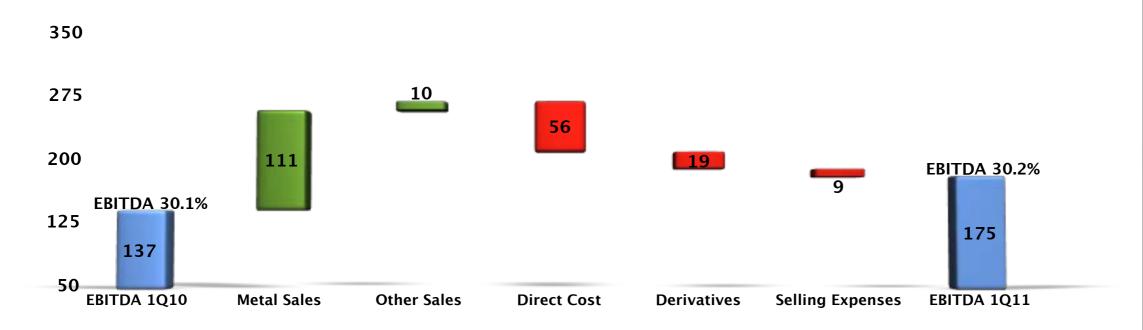




#### A STRONG RECOVERY

Adjusted EBITDA Bridge Gap Analysis 1Q11 vs. 1Q10: Adjusted EBITDA Margin at a healthy 30% rate







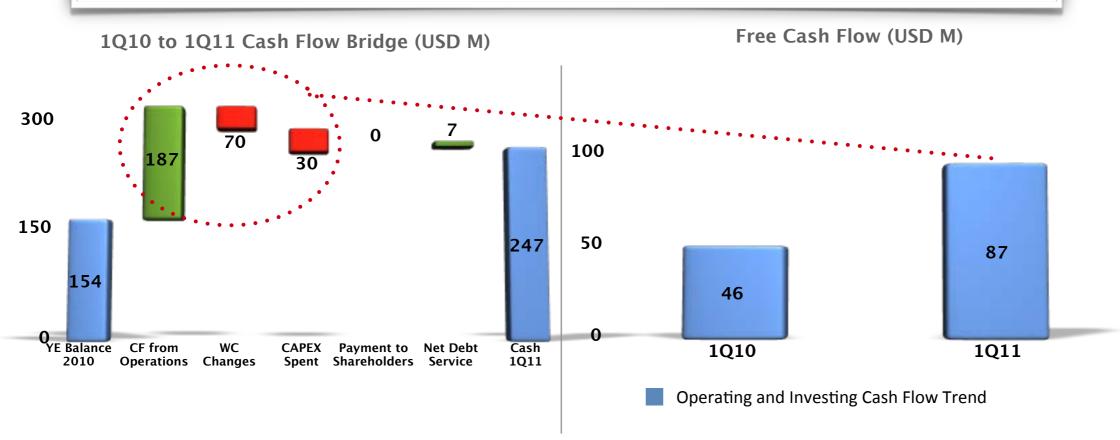
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#### A STRONG RECOVERY

Cash Flow Bridge 1Q11 vs. 1Q10: Healthy cash generation to cover debt, make investments and maximize shareholder value creation









#### A STRONG RECOVERY

1Q11 vs. 1Q10:

Healthy Performance Partially Offset by Increased Input Costs

Financial Summary	Q1 2011	Q1 2010
Sales	578	455
Adjusted EBITDA	175	137
Adjusted EBITDA %	30.2%	30.1%
Net Income	88	70
Net Income %	15%	15%
Published LME Cash AVG (USD/MT)	2,500	2,163







## **INDUSTRY PERSPECTIVES IN 2011**





# Industry Perspectives in 2011

#### **Another Year of Consumption's recovery**

- Global recovery to continue despite Japan earthquake & MENA unrest
- Asia Potential mid-term construction opportunities to arise post Japan earthquake
- Worldwide supply-demand balance will continue to tighten despite capacity restarts and expansions start-ups
- LME price forecast for Q2 expected to be above \$2,500/t







## 2011 ALBA PRIORITIES





### 2011 Alba Priorities

**Continuous Improvement & Preparation for Future Growth** 

- European Sales office to be established in Q2 2011
- **2011 STAR Program:** 
  - Additional action plans to be launched in Q2 2011
  - Preparation for the launch of Six Sigma in Q3 2011
- **Puture Growth** 
  - Complete feasibility studies to determine optimum energy and technology solutions for Line 4, 5 Creep and Line 6 Expansion plans

