

INVESTOR RELATIONS
PRESENTATION

Q2 2020





المنيوم البحرين ش.م.ب. (Alba) المنيوم البحرين شام.م.ب

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INDUSTRY HIGHLIGHTS<sup>1</sup>



## Industry Highlights – Q2 2020

#### Global Demand in Freefall

The global spread of COVID-19 pandemic has disrupted the world's economy. Governments' strategies have been focused to contain the spread of COVID-19 from restricting travels to closing public services and limiting industrial activity. Commodities have taken the hardest hit and Aluminium supply-chain is not an exception

- World consumption down by 9% YoY
- World ex-China has seen the largest-ever decline in Aluminium consumption [a drop of 28% YoY]
- © COVID-19 pandemic takes its toll on Aluminium demand in major markets: a drop of 35% in US, 30% in Europe & 22% in MENA
- © Chinese economy has been recovering from the pandemic-driven shutdown thanks to the government's stimulus measures which has led to 5% YoY growth in Aluminium demand [rebound in construction and auto sectors]





## Industry Highlights – Q2 2020

#### Global Production – Modest Growth at 1% YoY

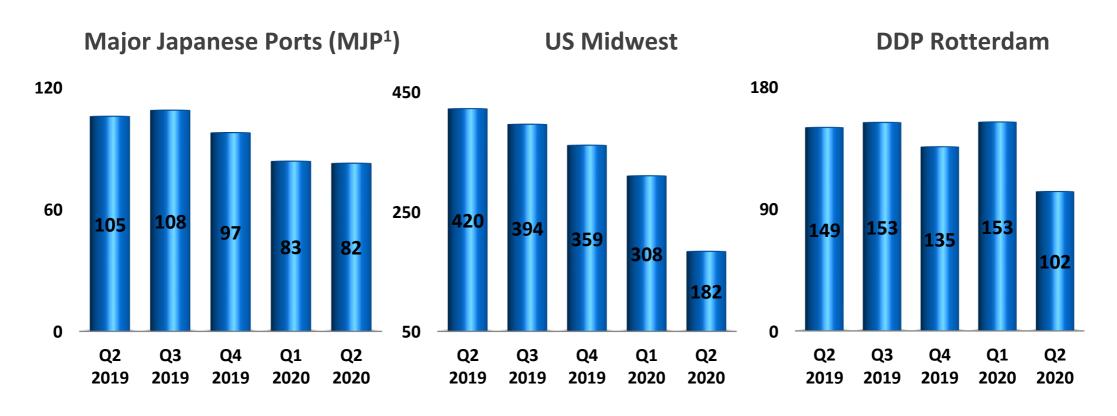
- Primary Aluminium production in MENA up by 25% YoY owing to Alba's Line 6 production
- US manufacturing continues with production in North America up by 5%. YoY
- Better SHFE¹ prices has led supply in China to grow by 2% YoY
- Europe supply down by 3% YoY due to COVID-19 disruptions to the Aluminium downstream
- World market in surplus with China (+445Kt) and (+1,622Kt) without China





## LME & Premium Prices Rally Down

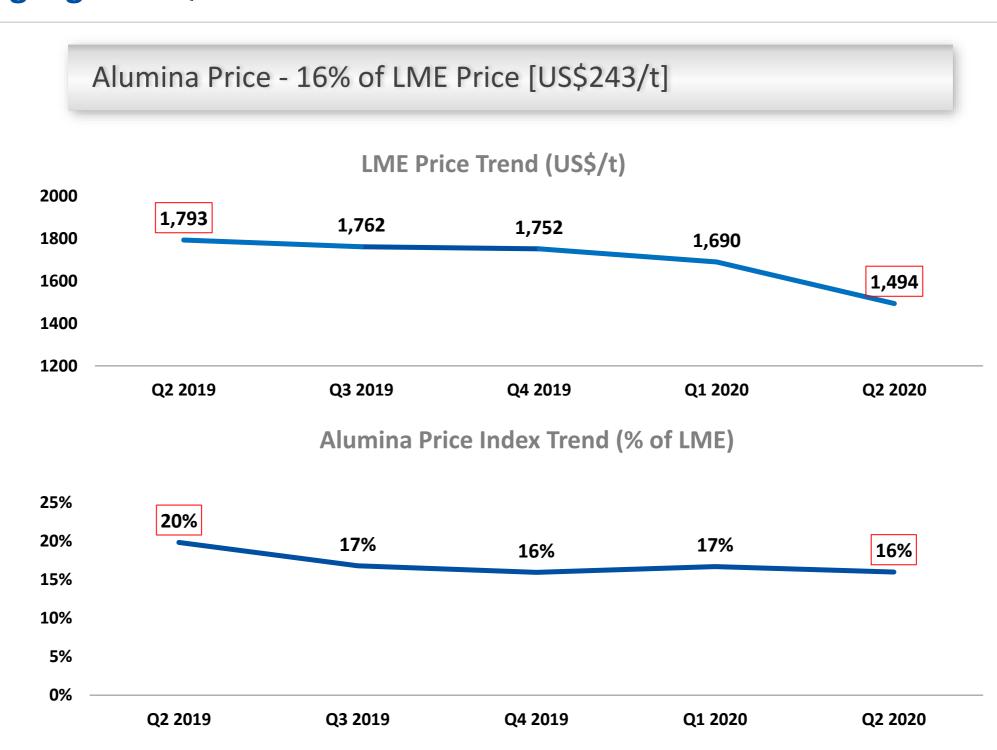
- LME inventories exceed 1.6 million MT as of 30 June 2020 (up by 66% YoY)
- ME-Cash averaged US\$1,494/t down by 17% YoY [lowest: US\$1,422/t on 8 April and highest: US\$1,614/t on 10 June]
- Physical premium prices under downward pressure (US\$/t):



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## Industry Highlights – Q2 2020



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ALBA HIGHLIGHTS<sup>1</sup>



## Alba Highlights – Q2 2020

#### Safety Highlights Amidst COVID-19

- Ongoing liaison with COVID-19 Bahrain National Team to ensure our People's Safety - Employees and Contractors
- Remote work from home continues for most of office/admin employees (men & women)
- Adoption of social distancing, & adjusting shifts' schedule to minimize exposure risk
- Restricting travels and embracing virtual meetings in-house and with external visitors



## Alba Highlights – Q2 2020

#### Operational Highlights & Milestones

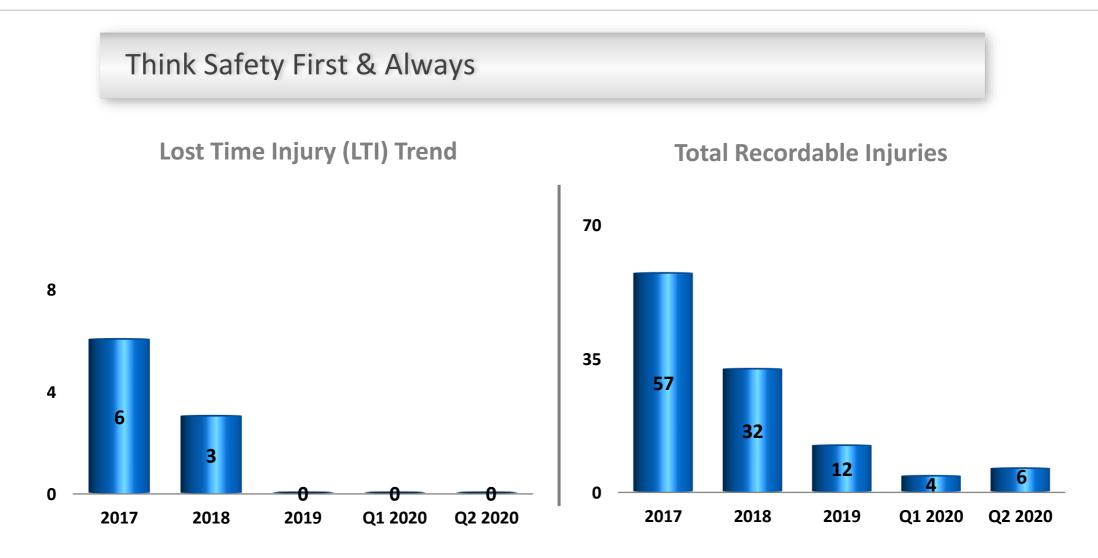
- Achieved 23 million working-hours w/o LTI on 29 June 2020 for the first time in Alba's commercial operations
- 7-year winning streak with Gold Medal Health & Safety Award from the Royal Society for the Prevention of Accidents (RoSPA)
- Alba was honoured with British Safety Council's International Safety Award with Merit 2020
- Successful set-up of the Fish Farm at Alba Calciner & Marine Operations
- Sales' volume topped 390,750 metric tonnes (MT) up by 25% YoY while Production reached 378,558 MT - up by 24% YoY
- Value Added Sales averaged 34% of the total shipments
- Release of 2019 Sustainability Report (4<sup>th</sup> edition)
- Spent Pot Lining (SPL) Treatment Plant:
  - Overall progress exceeded 21%

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## Alba Highlights – Q2 2020







## Alba Highlights – Q2 2020

#### Financial Key Performance Indicators

- EBITDA driven by higher Sales' volume and partially offset by lower LME prices
- Q2: US\$ 60 million up by 15% YoY
- M1: US\$ 193 million up by 227% YoY
- Net Loss due to higher Depreciation & Financial Charges
- Q2: US\$ 44 million up by 389% YoY
- M1: US\$ 28 million down by 45% YoY
- Free-Cash (Out) Flow impacted by changes in the Working Capital
- Q2: US\$ (24) million down by 131% YoY
- M1: US\$ 63 million up by 21% YoY

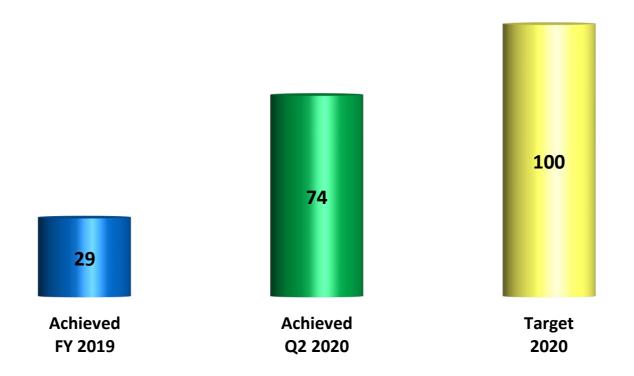
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Project Titan - Phase IV: Improve Cash-Cost Structure by US\$ 100M by end of 2020

#### **Project Titan - US\$ Million**



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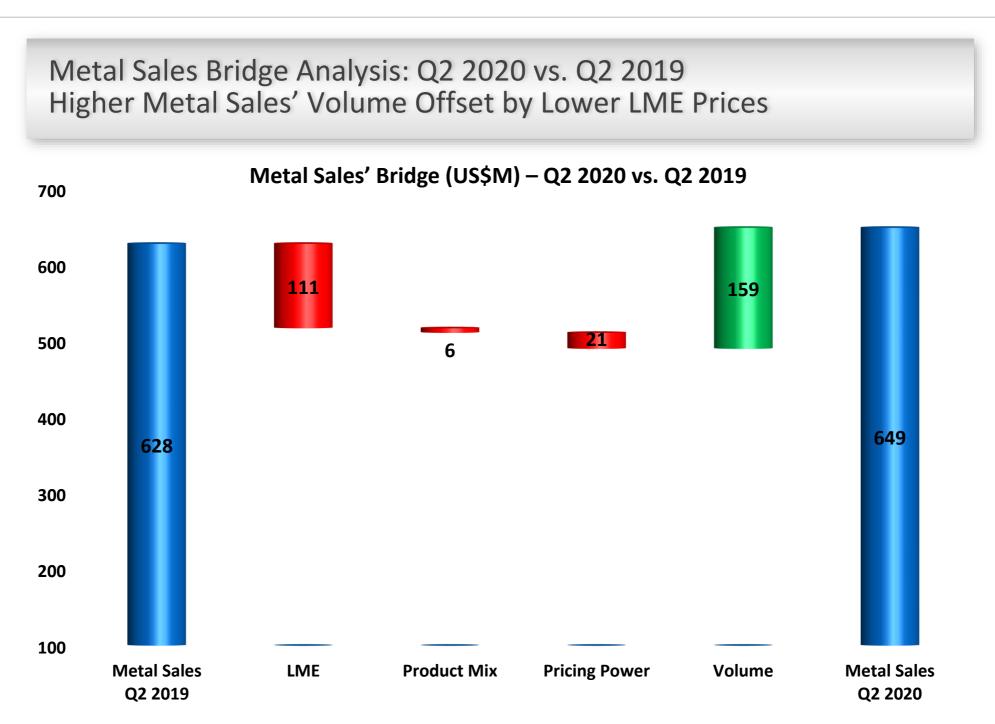
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Q2 2020 RESULTS

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## **Aluminium Industry: Downbeat Market Sentiment & Depressed LME Prices**

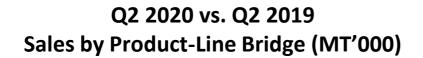




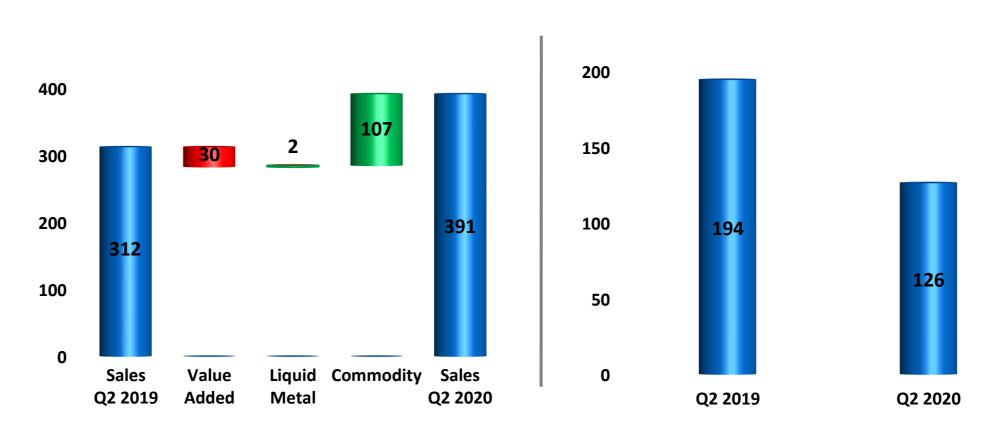


## **Aluminium Industry: Downbeat Market Sentiment & Depressed LME Prices**

Higher Sales' Volume Denominated by Higher Commodities' Volume



#### **Premium Above LME Trend US\$ Per MT**



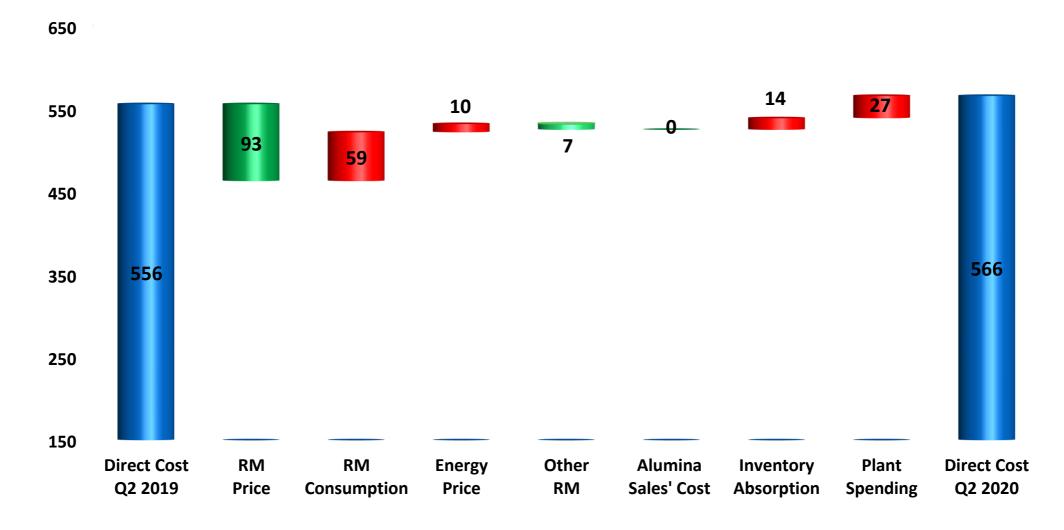
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## **Aluminium Industry: Downbeat Market Sentiment & Depressed LME Prices**

Cost Analysis Q2 2020 vs. Q2 2019 Higher Direct Cost Due to Higher Throughput

Direct Cost Bridge (US\$M) - Q2 2020 vs. Q2 2019



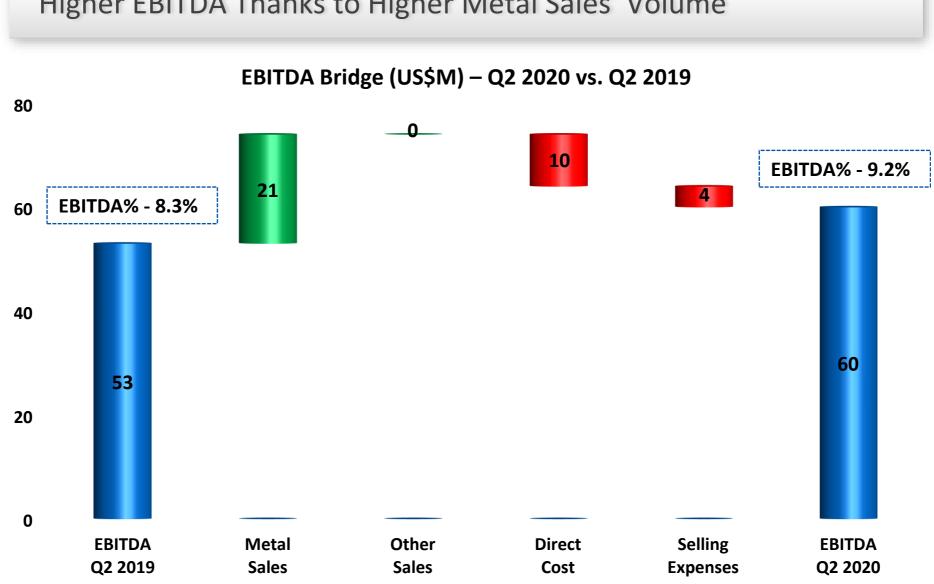
\* RM stands for Raw Materials Page 18

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## **Aluminium Industry: Downbeat Market Sentiment & Depressed LME Prices**

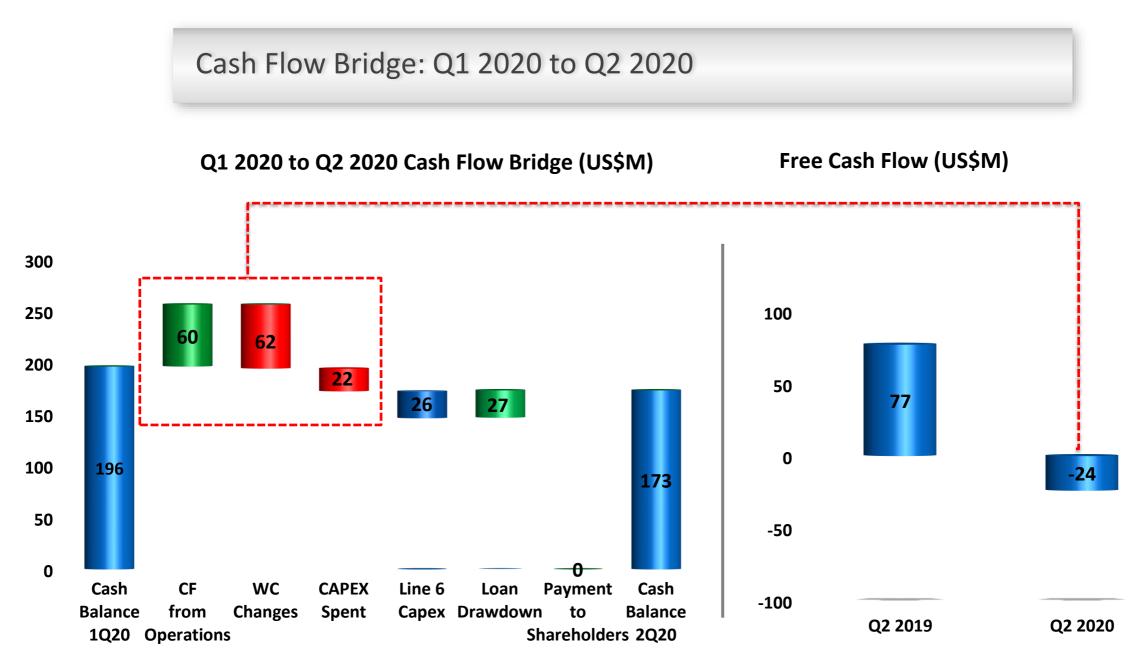
EBITDA Bridge Gap Analysis – Q2 2020 vs. Q2 2019 Higher EBITDA Thanks to Higher Metal Sales' Volume



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Operating & Investing Cash Flow (Excluding L6 CAPEX)

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## **Aluminium Industry: Downbeat Market Sentiment & Depressed LME Prices**

#### Good Financial Performance Partially Offset by Lower LME Prices

Financial Summary	Q2 2020	Q2 2019	H1 2020	H1 2019
Average Cash LME (US\$/MT)	1,494	1,793	1,592	1,826
Average Alumina Price (US\$/MT)	243	361	264	374
Total Sales (US\$M)	649	628	1,383	1,155
EBITDA (US\$M)	60	53	193	60
EBITDA%	9.3%	8.3%	14.0%	5.1%
Net Loss (US\$M)	44	9	28	51
Gain/(Loss) Unrealised Derivatives	-	(11)	(8)	(16)
				41
Adjusted Net Income / (Loss)*	(44)	2	(20)	(35)

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# INDUSTRY PERSPECTIVES IN 2020



## **Industry Perspectives in 2020**

#### **Emergence of Global Market Balance Surplus**

- Aluminium market outlook will be determined by the fallout from COVID-19 pandemic [the possibility of a second outbreak is likely to put downside risk to Aluminium demand and LME prices]
- Global primary demand to contract by 6% in 2020
- China (greenfield projects in Yunnan and Guangxi provinces) and Russia (Taishet) to drive Aluminnium output higher
- Physical premiums in freefall due to weak physical demand
- Global growth to drop below 2% in 2020 (lower GDP levels). Economic activity might see a sharp rebound once COVID-19 is brought under control
- ME price to range between US\$1,550/t US\$1,650/t



## **Industry Perspectives in 2020**

#### **Raw Materials Price Trends**

- Alumina spot prices to inch higher supported by LME price (being the main catalyst) and China's demand
- Green Petroleum Coke (GPC), Liquid Pitch and Aluminium Fluoride (ALF3)
   Prices under downward pressure due to low demand and weak market
   sentiment

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## 2020 ALBA PRIORITIES



#### **2020 Alba Priorities**

#### Infinite Focus on Safety & Beyond Line 6

- © Continued Focus on 'Safety Globe' Initiative. Keep our intrinsic assets (Employees & Contractors) Safe Amidst Novel COVID-19
- To achieve 2020 Production Target of 1,540,000 MT
- Deliver on Project Titan Phase IV [Projected Savings of US\$ 100 Million by 2020-end]
- Screen for Upstream Opportunities to Secure Alumina requirements
- Obtain Value-Added Sales' Qualification with Aluminium Stewardship Initiative (ASI) and Ecovadis certifications
- Complete SPL Treatment Plant and Port Upgrade as per Timeline



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**APPENDIX** 

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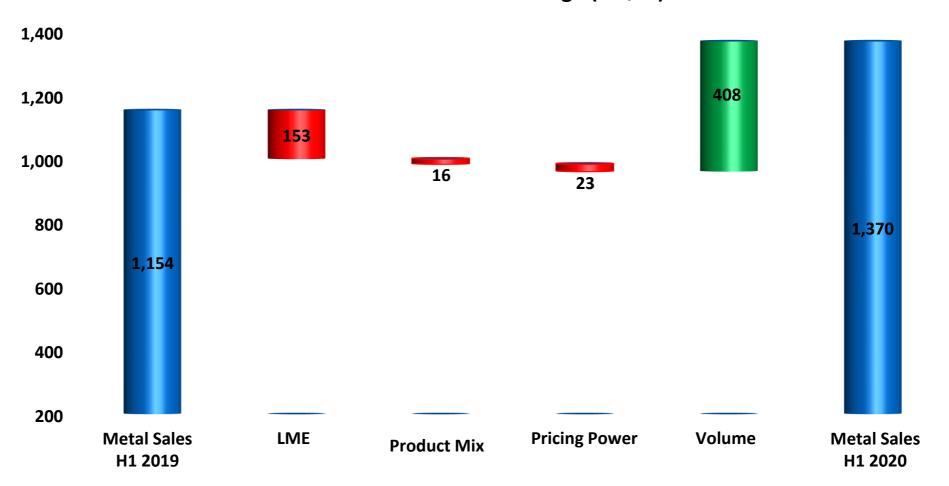


#### H1 2020 Results

## **Aluminium Industry: Downbeat Demand & Depressed LME Prices**

Sales Bridge Analysis H1 2020 vs. H1 2019 Higher Sales' Volume Partially Offset by Lower LME Prices

#### H1 2020 vs. H1 2019 - Metal Sales Bridge (US\$M)



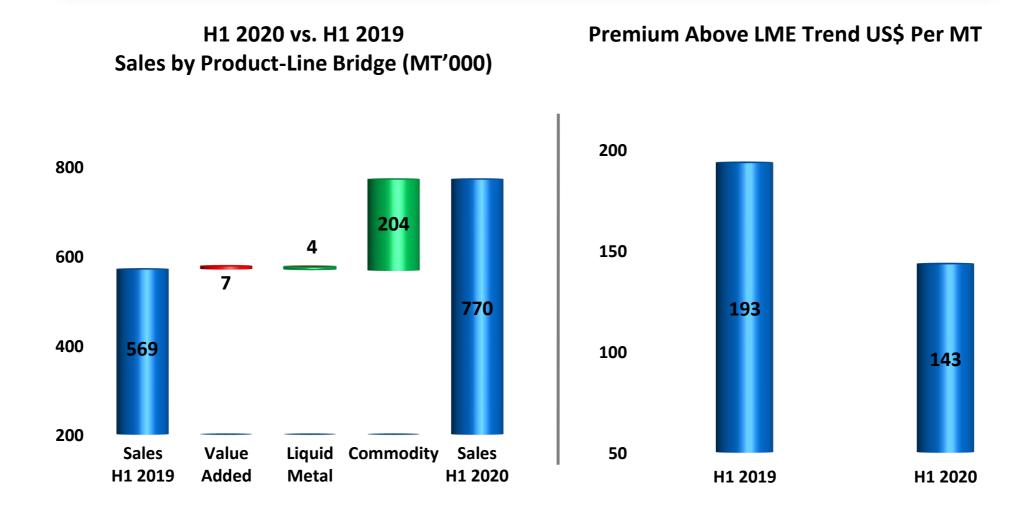
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#### H1 2020 Results

## **Aluminium Industry: Downbeat Demand & Depressed LME Prices**

Higher Sales' Volume Denominated by Higher Commodities' Volume



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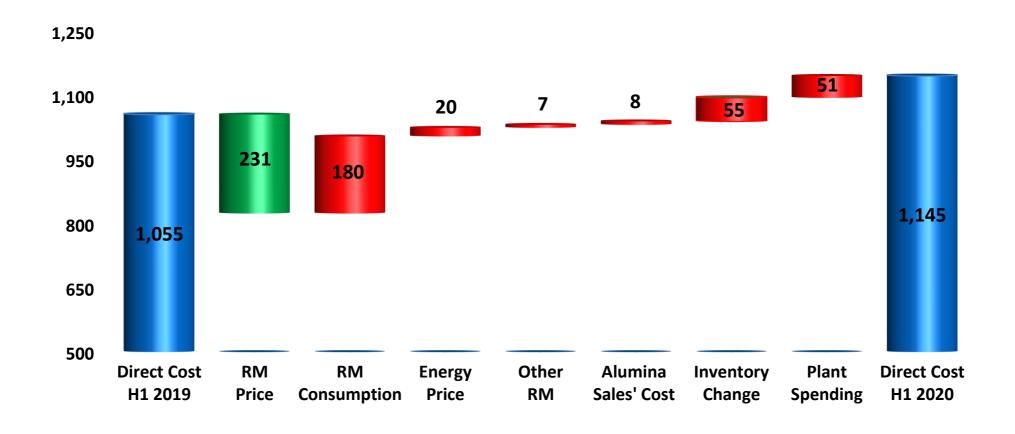


#### H1 2020 Results

#### **Aluminium Industry: Downbeat Demand & Depressed LME Prices**

Cost Analysis H1 2020 vs. H1 2019 Higher Direct Cost Due to Higher Throughput, Inventory & Plant Spending

#### H1 2020 vs. H1 2019 - Direct Cost Bridge (US\$M)



\* RM stands for Raw Materials Page 30

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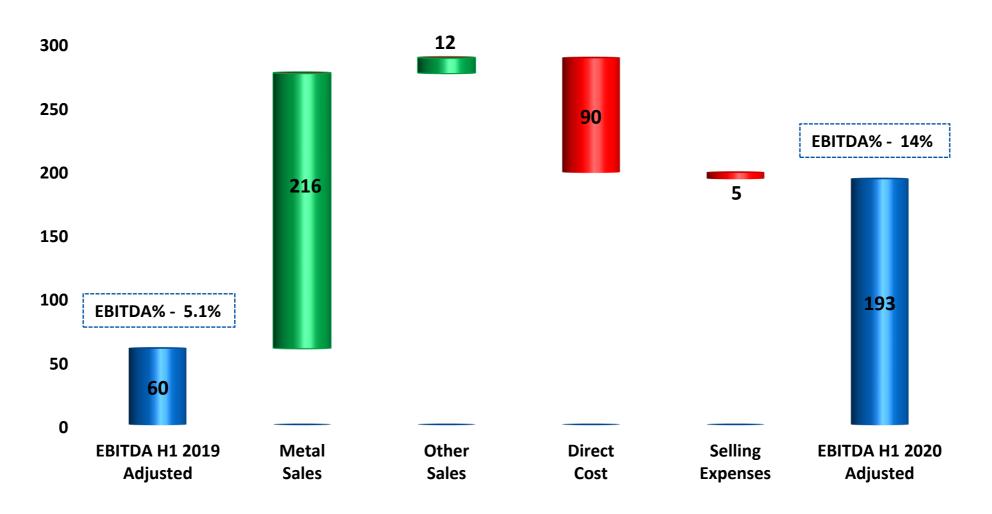


#### H1 2020 Results

## **Aluminium Industry: Downbeat Demand & Depressed LME Prices**

EBITDA Bridge GAP Analysis – H1 2020 vs. H1 2019 EBITDA Margin at 14%

#### H1 2020 vs. H1 2019 - EBITDA Bridge (US\$M)



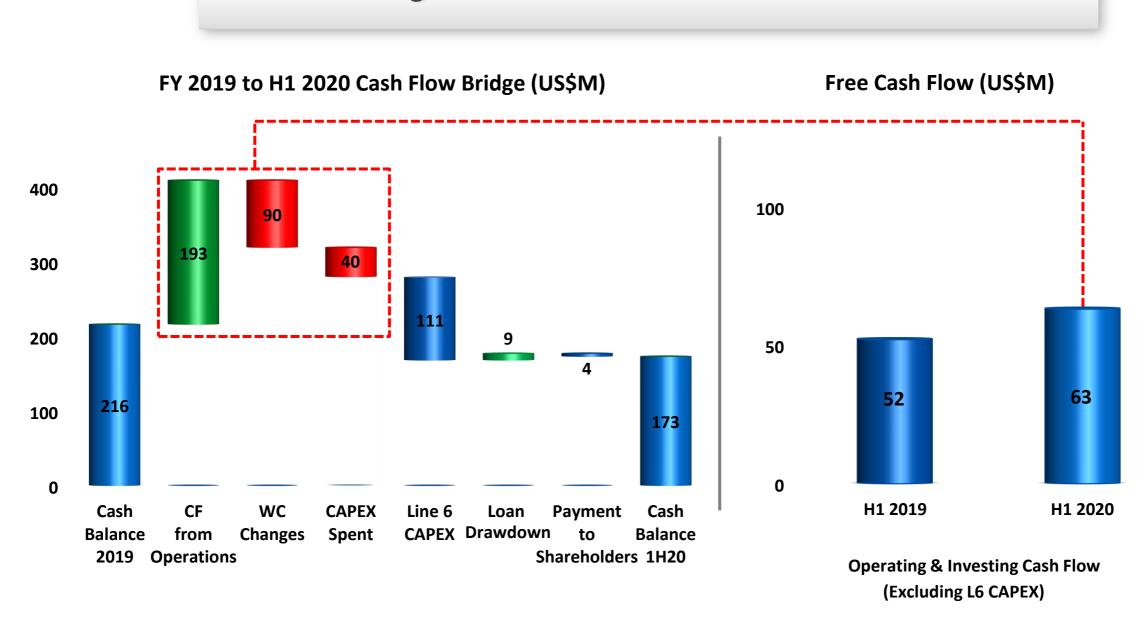
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#### H1 2020 Results

#### **Aluminium Industry: Downbeat Demand & Depressed LME Prices**

Cash Flow Bridge: H1 2020 vs. FY 2019

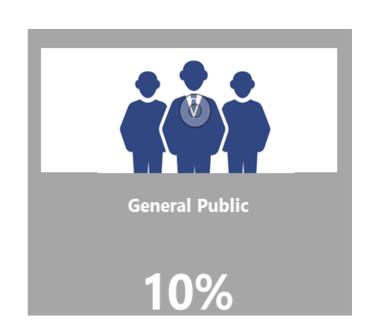




#### Alba Shareholder's Structure







- Alba was converted into a Bahrain Public Joint Stock Company on 23 November 2010
- Alba shares are listed on two exchanges: Ordinary Shares on Bahrain Bourse and Global Depository Receipts (GDRs) on the London Stock Exchange – Alternative Investment Market
- Alba Ticker [ALBH]

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