

INVESTOR RELATIONS
PRESENTATION

Q3 2020





المنيوم البحرين ش.م.ب. (Alba) المنيوم البحرين شام.م.ب

#### **DISCLAIMER**

This document has been prepared and issued by and is the sole responsibility of Aluminium Bahrain B.S.C. (the "Company"). The document is being supplied to you solely for your information and for use at the Company's presentation. No information made available to you in connection with the presentation may be passed on, copied, reproduced, in whole or in part, or otherwise disseminated, directly or indirectly, to any other person. This document and its contents are directed only to the intended audience. It is being made on a confidential basis and is furnished to you solely for your information. By accepting this material the recipient confirms that he or she is a relevant person. This document must not be acted on or relied on by persons who are not relevant persons. Any investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. If you are not a relevant person you should not attend the presentation and should immediately return any materials relating to it currently in your possession. Forward-looking statements speak only as at the date of this presentation and Aluminium Bahrain B.S.C. expressly disclaims any obligations or undertaking to release any update of, or revisions to, any forwardlooking statements in this presentation. No statement in this presentation is intended to be a profit forecast. As a result, you are cautioned not to place any undue reliance on such forward-looking statements. You should not base any behaviour in relation to financial instruments related to the Company's securities or any other securities and investments on such information until after it is made publicly available by the Company or any of their respective advisers. Some of the information is still in draft form and has not been legally verified. The Company, its advisers and each of their respective members, directors, officers and employees are under no obligation to update or keep current information contained in this presentation, to correct any inaccuracies which may become apparent, or to publicly announce the result of any revision to the statements made herein except where they would be required to do so under applicable law, and any opinions expressed in them are subject to change without notice. No representation or warranty, express or implied, is given by the Company, its undertakings or affiliates or directors, officers or any other person as to the fairness, accuracy or completeness of the information or opinions contained in this presentation and no liability whatsoever for any loss howsoever arising from any use of this presentation or its contents otherwise arising in connection therewith is accepted by any such person in relation to such information.

Aluminium for the world



# **CONTENTS**

01
Industry
Highlights

O2
Alba
Highlights

Q3 2020 Results

Industry
Perspectives
in 2020

052020Alba Priorities

# 01

# INDUSTRY HIGHLIGHTS<sup>1</sup>



# Industry Highlights – Q3 2020

#### Global Demand Remain Under Pressure

Global recovery lost its momentum as markets reacted differently with the easing of lockdown restrictions. The political and economic response to COVID-19 has also raised importance on ESG issues and given voice for stimulus packages to be green

- World consumption down by 4% YoY
- © COVID-19 outbreak continues to take its toll on Aluminium demand in major markets -- World ex-China has seen a decline of 12% YoY while Aluminium consumption dropped by 14% YoY in MENA and 6% YoY in North America
- © Challenges relating to pandemic, impact of failure in Brexit negotiations, US elections and US-China trade war continue to weigh on business sentiment in Europe -> leading to a contraction in Aluminium demand of 13% YoY
- Recovery in Aluminium demand gathers pace in China with 3% YoY increase thanks to the government's stimulus packages [rebound in construction and auto sectors]



# Industry Highlights – Q3 2020

#### Global Production – Modest Growth at 2% YoY

- Primary Aluminium production in MENA down by 3% YoY owing to supply cuts in UAE of c.6% YoY
- Manufacturing activity in US continues with supply in North America up by 4% YoY
- China's output grew by 5% YoY boosted by start-up of new projects
- World market in surplus with China (+611Kt) and (+851Kt) without China

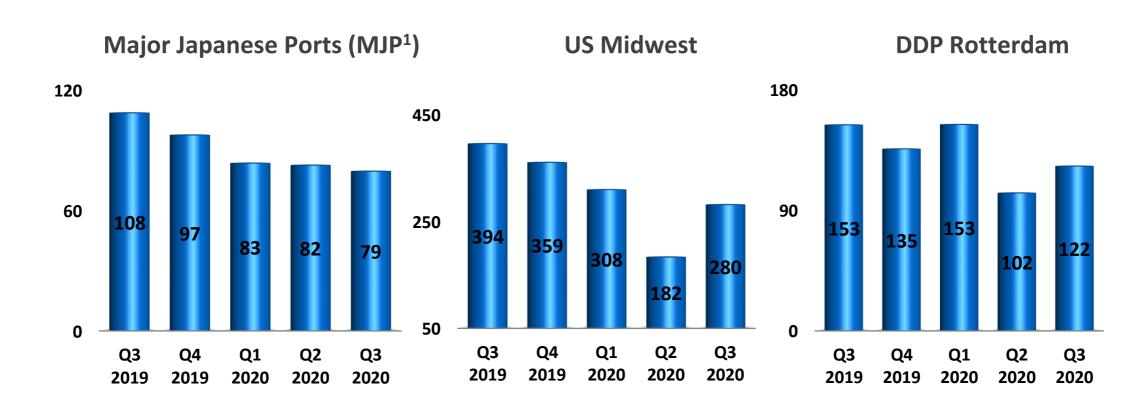




#### Industry Highlights – Q3 2020

#### LME Price Down & Premiums on Roller Coaster Ride

- LME inventories exceed 1.45 million MT as of 30 Sept'20 (up by 56% YoY)
- LME-Cash averaged US\$1,706/t down by 3% YoY [lowest: US\$1,582/t on 3] Jul'20 and highest: US\$1,782/t on 1 Sep'20]
- MJP flat while European and US Midwest premium edge higher (US\$/t):



Aluminium for the world



# Industry Highlights – Q3 2020





02

ALBA HIGHLIGHTS<sup>1</sup>

<sup>1</sup>Alba Highlights relate to Alba official news Page 9



## Alba Highlights – Q3 2020

#### Safety Highlights Amidst COVID-19

- Alba launches its first virtual Summer Safety Campaign 'Our Safety is in Our Hands' in July 2020
- 24.5 Million Safe Working-Hours w/o LTI were achieved on 02 Aug'20. On 03 Aug'20, Alba had an unfortunate LTI
- Ongoing liaison with the National Taskforce for combatting COVID-19 to ensure our People's Safety (Employees and Contractors' Workers)
- Remote work from home continues for soft departments (men & women)
- Restricting travels, embracing social distancing and conducting virtual/e-meetings with all Management levels and visitors



## Alba Highlights – Q3 2020

#### Operational Highlights & Milestones

- Alba hosts virtual 'Market Update' sessions for its customers in partnership with CRU
- Alba -- a recipient of 2 major awards from Middle East Investor Relations Association (MEIRA)
- MoU inked between Alba and University of Bahrain to enhance scientific and research cooperation
- Sales' volume topped 393,177 metric tonnes (MT) up by 5% YoY while Production reached 385,638 MT (almost flat)
- Value-Added Sales averaged 48% of total shipments
- Spent Pot Lining (SPL) Plant:
  - Overall progress exceeded 40%

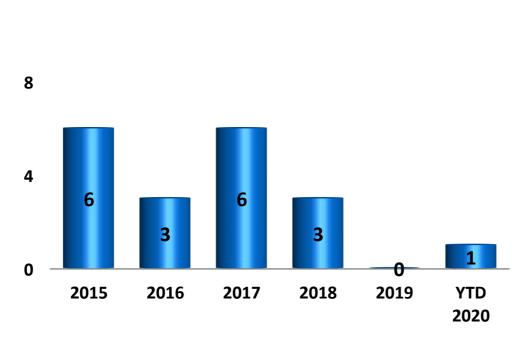
Aluminium for the world



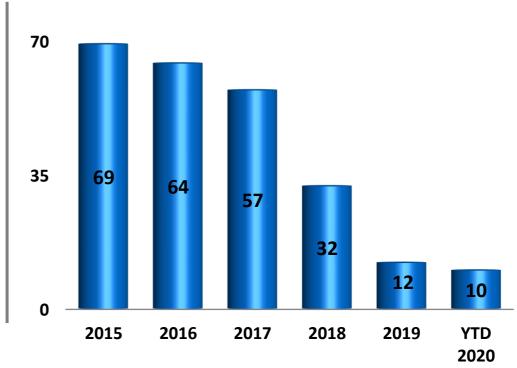


# Think Safety First & Always

#### **Lost Time Injury (LTI) Trend**



#### **Total Recordable Injuries**







## Alba Highlights – Q3 2020

#### Financial Key Performance Indicators

- EBITDA driven by higher Sales' volume and partially offset by lower LME prices
- Q3: US\$ 75 million down by 30% YoY
- YTD: US\$ 268 million up by 61% YoY
- Net Loss due to higher depreciation & financial charges
- Q3: US\$ 31 million up by 208% YoY
- YTD: US\$ 59 million up by 168% YoY
- Free-Cash Flow impacted by changes in the Working Capital
- Q3: US\$ 125 million down by 37% YoY
- YTD: US\$ 187 million down by 25% YoY

Aluminium for the world





# Alba Highlights – Q3 2020

Project Titan - Phase IV: Improve Cash-Cost Structure by US\$ 100M by end of 2020

#### **Project Titan - US\$ Million**





03

Q3 2020 RESULTS

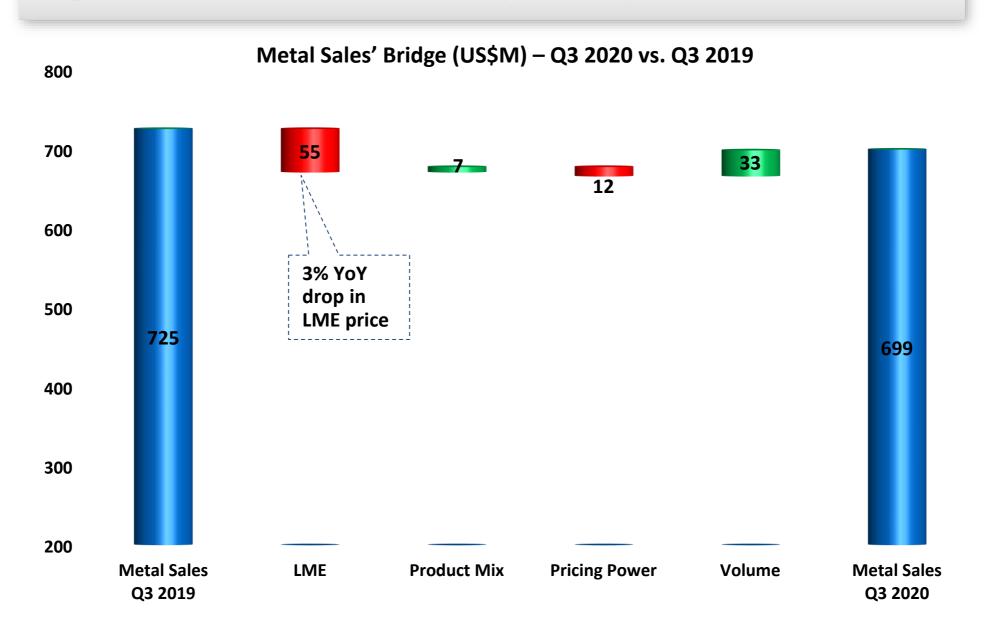
Refer to Alba's Financial Statements Page 15

Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

Metal Sales' Bridge Analysis: Q3 2020 vs. Q3 2019 Higher Metal Sales' Volume Partially Offset by Lower LME Prices

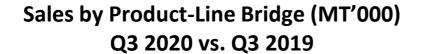


Aluminium for the world

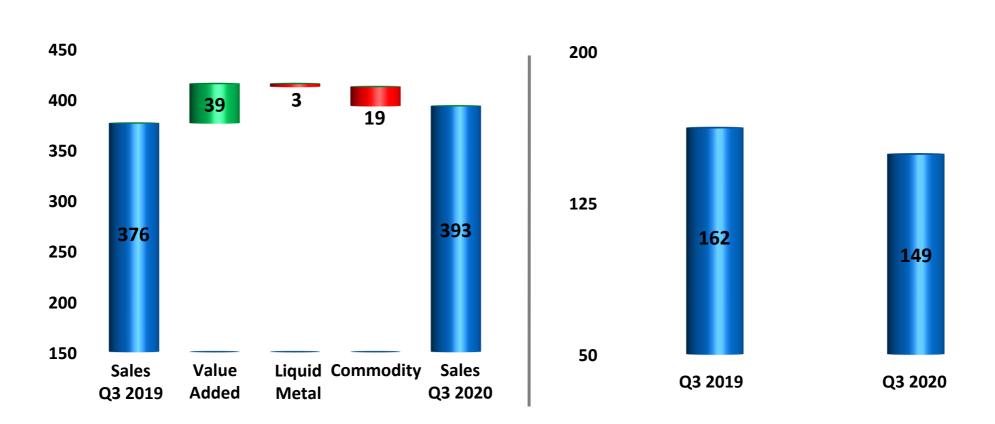


# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

Higher Metal Sales' Volume Denominated by Higher VAP Volume



#### **Premium Above LME Trend US\$ Per MT**



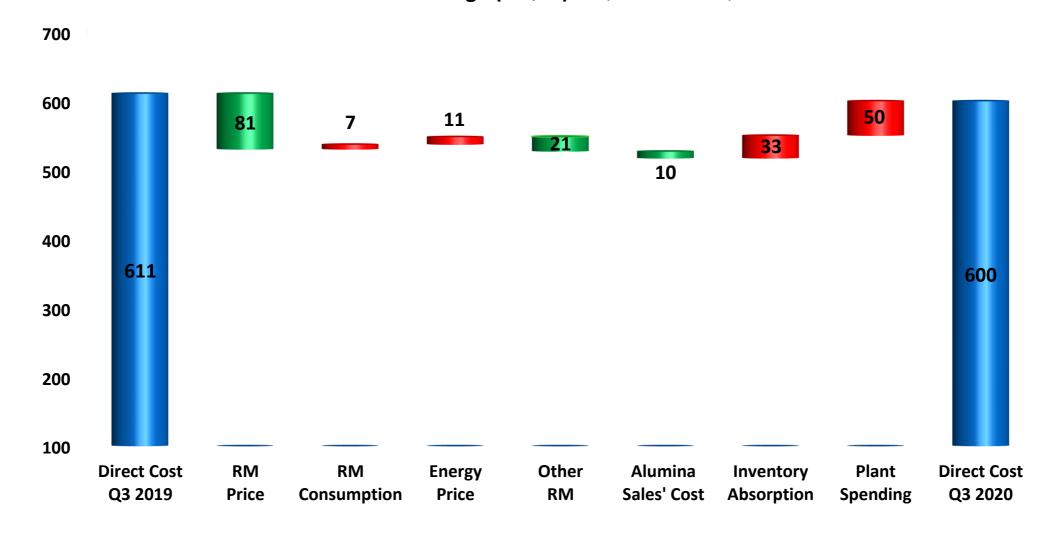
Aluminium for the world



## **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**



#### Direct Cost Bridge (US\$M) - Q3 2020 vs. Q3 2019



\*RM stands for Raw Materials Page 18

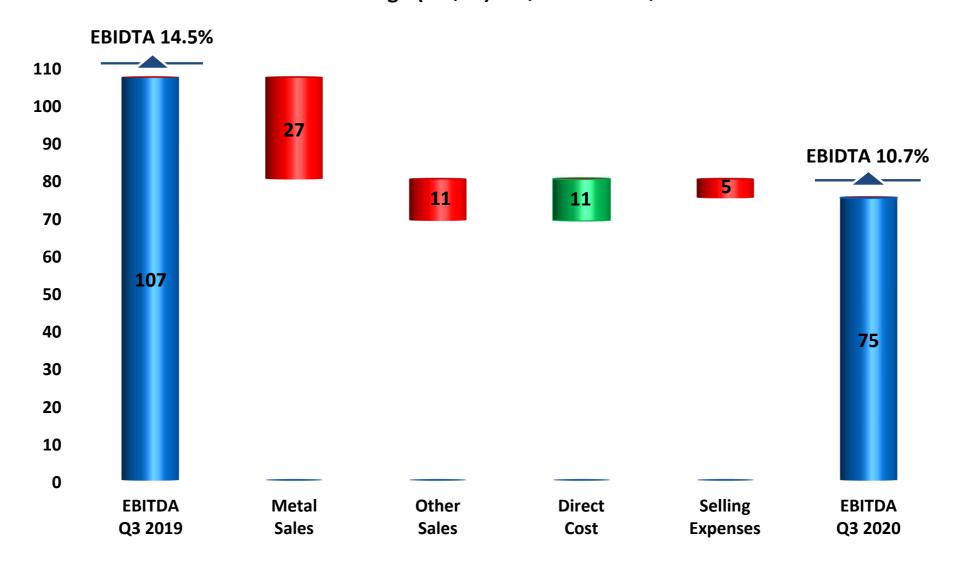
Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

EBITDA Bridge Gap Analysis – Q3 2020 vs. Q3 2019 EBITDA Margin: 10.7%

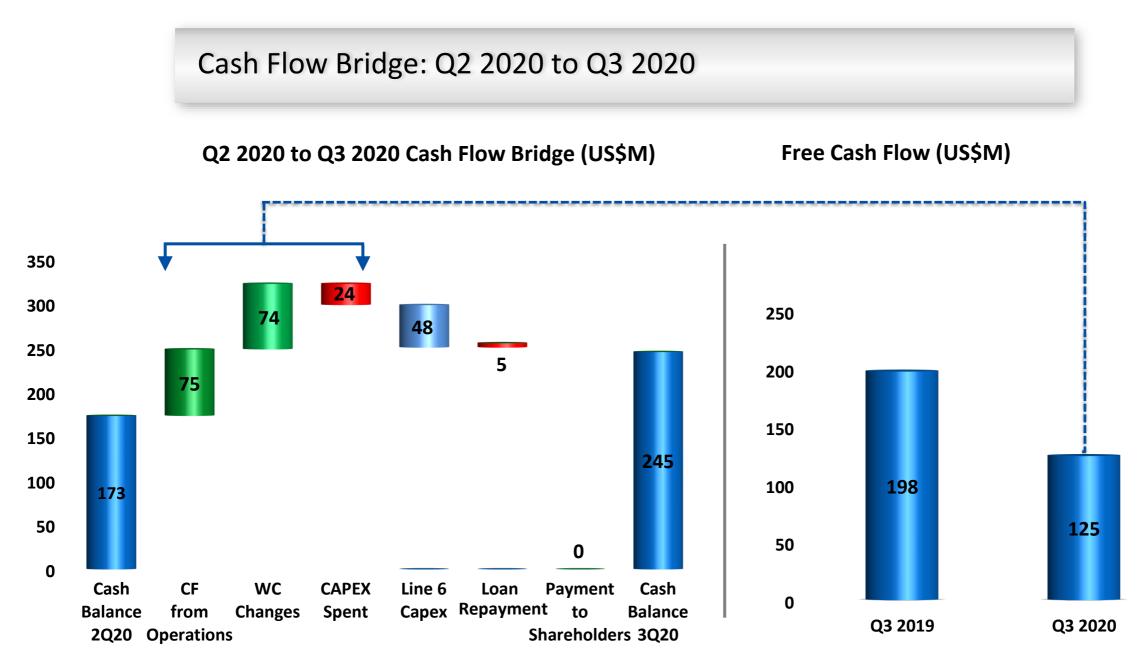
#### EBITDA Bridge (US\$M) - Q3 2020 vs. Q3 2019



Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**



Operating & Investing Cash Flow (Excluding L6 CAPEX)

Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

#### Good Financial Performance Impacted by Lower LME Prices

Financial Summary	Q3 2020	Q3 2019	YTD 2020	YTD 2019
Average Cash LME (US\$/MT)	1,706	1,761	1,630	1,804
Average Alumina Price (US\$/MT)	274	374	281	401
Total Sales (US\$M)	699	736	2,081	1,891
EBITDA (US\$M)	75	107	268	166
EBITDA%	10.7%	14.5%	12.9%	8.8%
Net (Loss)/Income (US\$M)	(31)	28	(59)	(22)
Gain /(Loss) Unrealised Derivatives	-	(4)	(7)	(20)
	(24)		(50)	(0)
Adjusted Net (Loss)/Income*	(31)	32	(52)	(2)

Aluminium for the world



04

# INDUSTRY PERSPECTIVES IN 2020



## **Industry Perspectives in 2020**

#### Aluminium Market Outlook to be Shaped by Pandemic

- Global spread of COVID-19 will continue to disrupt the world's economy as the possibility of another outbreak is likely with the spike in infection rates around the globe. Uncertainty about the future remains high when confidence is fragile
- Aluminium fundamentals to face headwinds in the short-term and global aluminium market is expected to enter a period of major oversupply
- World GDP to contract by 5.4% in 2020 and recovery to 2019 levels will be deferred till 2022
- Russia (Taishet smelter) and Asia (greenfield projects in Yunnan and Guangxi provinces) to dominate the Aluminium supply pipeline
- Physical premiums are set to marginally increase
- Surrounding the strength of global recovery



# **Industry Perspectives in 2020**

#### **Raw Materials Price Trends**

- Alumina price to slide lower from the current levels owing to surplus in projected supply
- Aluminium Fluoride (ALF3) and Liquid Pitch Prices to remain stable (within the current range)
- Green Petroleum Coke (GPC) price expected to rise amidst supplydemand gap owing to refineries' cut-down/slowing production

Aluminium for the world



05

# 2020 ALBA PRIORITIES



#### **2020 Alba Priorities**

#### Infinite Focus on Safety & Beyond Line 6

- Strong Focus on 'Safety Globe' Initiative & Keep Alba's Intrinsic Assets (Employees & Contractors) Safe Amidst Novel COVID-19
- To achieve 2020 Production Target of 1,540,000 MT
- Maintain Project Titan Phase IV Savings [Projected Savings of US\$ 100 Million by 2020-end]
- Screen for Upstream Opportunities to Secure c. 1/3 of Alumina requirements
- Capitalise on Aluminium Stewardship Initiative (ASI) and Ecovadis Certifications to Penetrate New Markets as well as Segments for Foundry and Slabs
- Establish a Branch in Singapore
- © Complete SPL Treatment Plant and Port Upgrade as per Timeline
- Launch 2021 Objectives in Annual CEO Majlis

Aluminium for the world



06

**APPENDIX\*** 

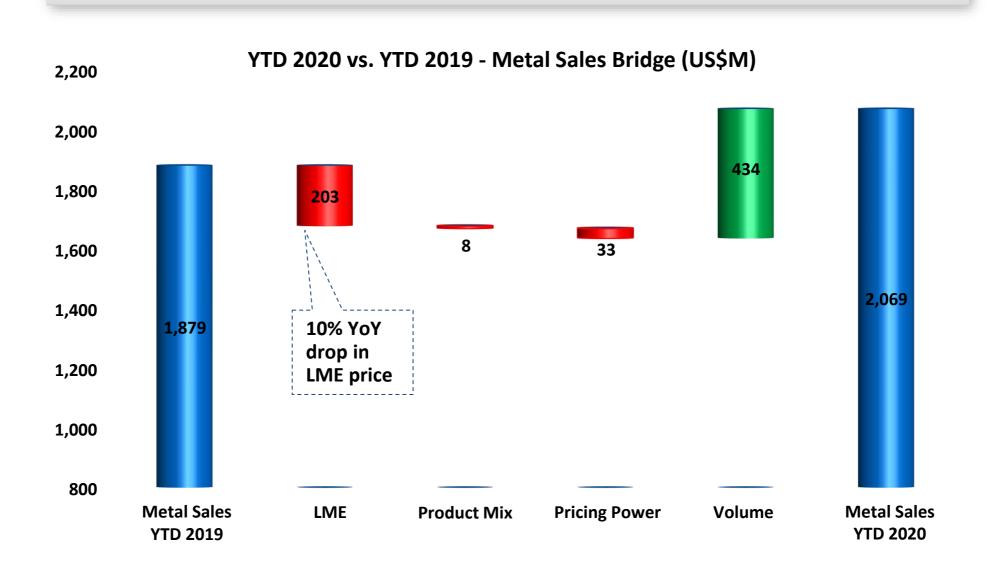
\*Appendix for 9 Months 2020 Page 27

Aluminium for the world



## **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

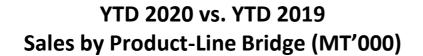
Sales Bridge Analysis YTD 2020 vs. YTD 2019 Higher Sales' Volume Offset by Lower LME Prices



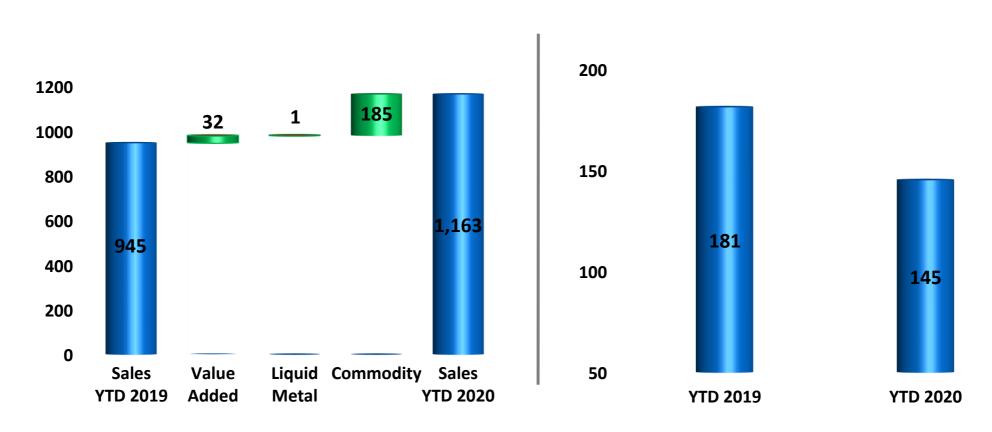


# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

Higher Sales' Volume Denominated by Higher Commodities' Volume



#### **Premium Above LME Trend US\$ Per MT**



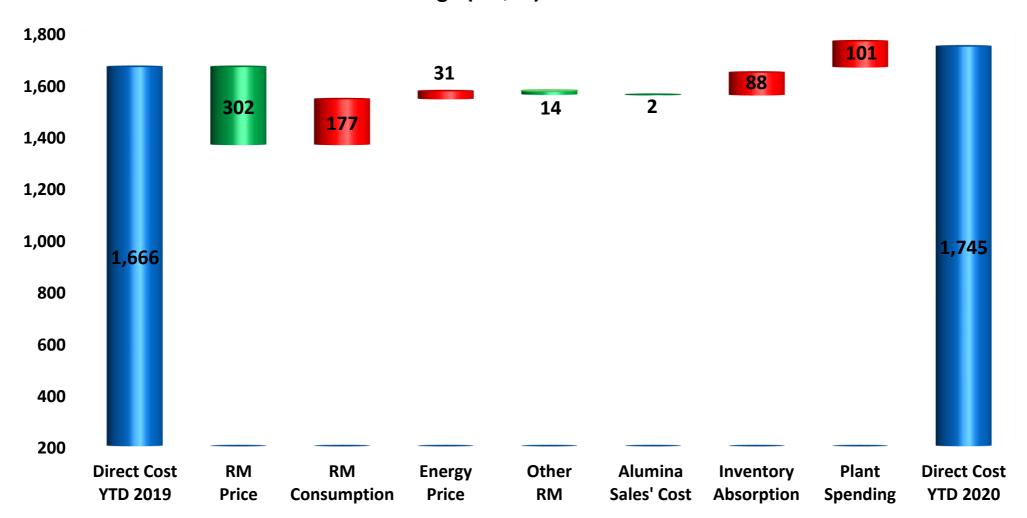
Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

Cost Analysis YTD 2020 vs. YTD 2019 Higher Direct Cost Due to Higher Production and Lower RM Price

#### Direct Cost Bridge (US\$M) - YTD 2020 vs. YTD 2019



\*RM stands for Raw Materials Page 30

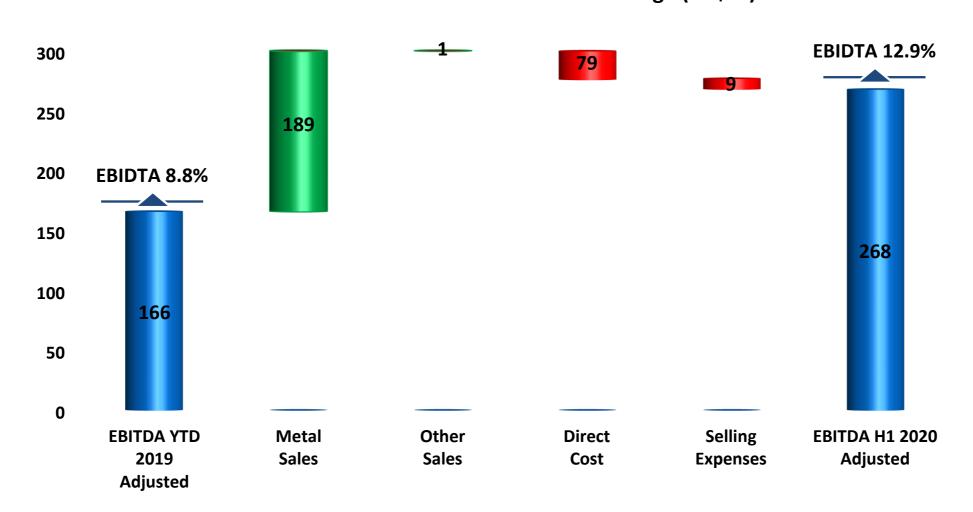
Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

EBITDA Bridge GAP Analysis – YTD 2020 vs. YTD 2019 EBITDA Margin at 12.9%

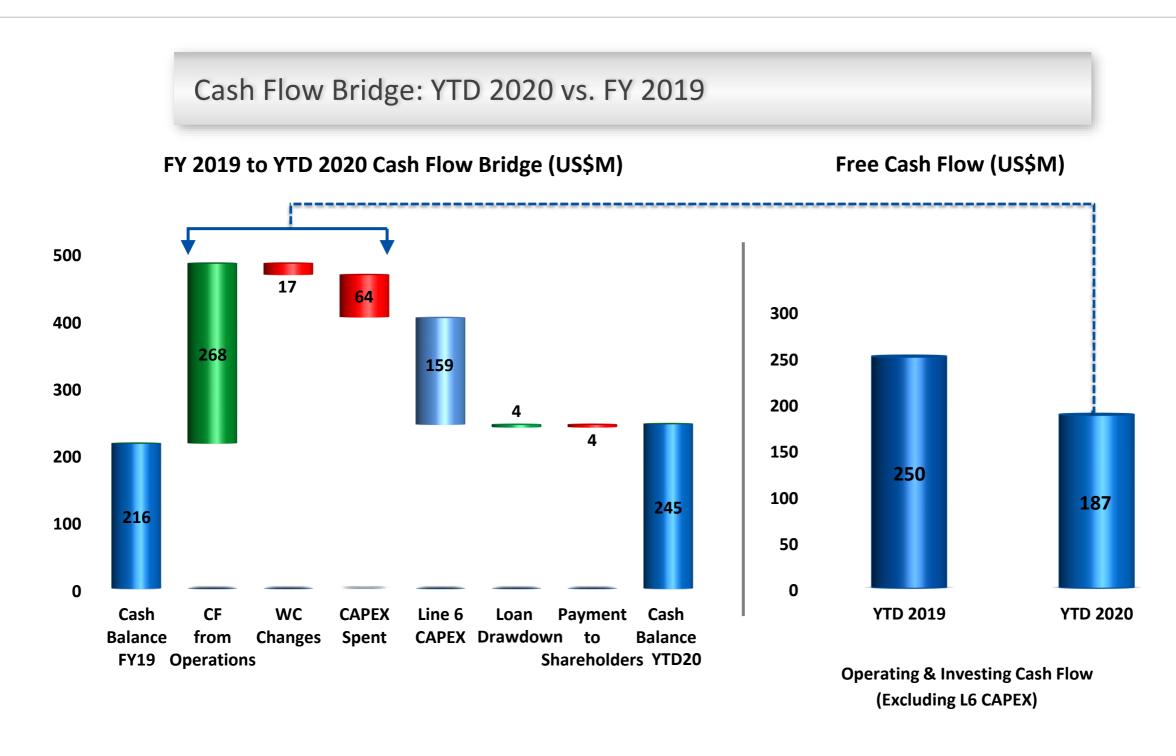
#### YTD 2020 vs. YTD 2019 - EBITDA Bridge (US\$M)



Aluminium for the world



# **Aluminium Industry: Downbeat Market Sentiment & Weak LME Prices**

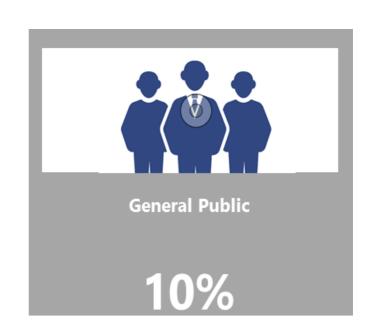




#### Alba Shareholder's Structure







- Alba was converted into a Bahrain Public Joint Stock Company on 23 November 2010
- Alba shares are listed on two exchanges: Ordinary Shares on Bahrain Bourse and Global Depository Receipts (GDRs) on the London Stock Exchange – Alternative Investment Market
- Alba Ticker [BHB: ALBH, Fils 398 on 30 Sep'20]

Aluminium for the world





# For more information, please contact us on:

IR@alba.com.bh









